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Press Release

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DPM Helps Oxuniprint Become 100% Mitsubishi

Award winning Oxuniprint, Kidlington, Oxford, has announced that it is now a 100% Mitsubishi B2 production house on the offset-litho side of its business. The company has recently purchased and installed a five-colour Mitsubishi Diamond 1000 B2 press to sit alongside its existing six-colour plus coater version of the same machine.

The new machine was purchased from and installed by specialist used equipment supplier DPM, Westerham, Kent. Used equipment can represent great value for money, said George Thomas, Director of Printing Services at Oxuniprint. A three or four-year-old press still has virtually the latest specification, and you can save a significant amount of money with regard to the depreciation costs of a buy-from-new product.

It does help, of course, if you can find the right machine, and that's where specialist used machinery dealers like DPM come into their own. The good ones know the market very well and, if they are aware of your needs, can seek out the right press at the right price.

The five-colour Mitsubishi Diamond 1000 is of a similar specification to Oxuniprint's existing six-colour plus coater machine. We have been delighted with our first Mitsubishi, said George Thomas. There really was only one choice for our latest press. The six-colour has proven to be extremely reliable and, very importantly, our minders like it. Printed product from the Mitsubishi has been at the heart of a string of award wins for Oxuniprint. The new press replaces an aging five-colour Heidelberg machine.

Regarding the installation of the press, George Thomas added: %DPM not only supplied the machine, but their engineers were on hand to install the press at our factory. They were excellent, and the installation was conducted without a hitch.+

Since his appointment at the Oxford University Press printing operation six years ago, George Thomas has now replaced all of the original litho printing equipment that he inherited, and moved the operation into digital production with Canon equipment.

The recent IPEX show gave George Thomas the opportunity to meet with the new UK partner for Mitsubishi, M Partners. %The people behind the company impressed me, and I am quite sure that they are the right organisation to take Mitsubishi forward in the UK market.+

Commenting on behalf of used equipment supplier DPM, Dean Beckett, Sales Director, said: %We had previously worked with George and Oxuniprint to help them to move old equipment on to new owners, and were delighted to be able to work with them again to find the right B2 format press for their needs. The five-colour is a great machine for Oxuniprint's current needs, and it will certainly be capable of providing them with many years of excellent service.+

About Oxuniprint

Oxuniprint is a department of the Oxford University Press, providing high quality pre-press capabilities, print, and print finishing to the University of Oxford, Oxford University Press and commercial customers.

With the assistance of Vision In Print (VIP) Lean Manufacturing principles as standard practice, and with the accreditation of ISO9001/2000, Oxuniprint is recognised for supplying the highest level of quality and service.

The company has also recently achieved the FSC Chain of Custody standard, connecting consumers of printed material with environmentally responsible forest

management practices. It provides an international basis for claims for wood and associated products such as paper.

Oxuniprint's awards success has included: the 2006 winner of the BPIF Employer of the Year for less than 100 Employees for Training and Development; the BPIF 2007 Customer Service Team of the Year; and the 2008 BPIF People Management award.

For further information on Oxuniprint call 01865 514 691 or visit the www.oxuniprint.co.uk web site.

For more details on used equipment specialist DPM, call 01959 569 900 or visit the www.dpm.uk.com web site.

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Press Information

The above text totals 623 words.

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